HOW TO EARN 575 Karage State of the second second

WITH TTC TOUR BRANDS

YOUR #ONE ULTIMATE PARTNER



TOURS FOR ANY AND EVERYONE



YOUR #ONE ULTIMATE PARTNER



ASHLEY WOODRING
VP of Sales
North America

LUXURY GOLD

TRAFALGAR

INSIGHT VACATIONS

costsaver.



contiki



KELLY HOGANDirector of Sales
North America

TOURS FOR ANY AND EVERYONE | WE MAKE TRAVEL MATTER®

WHAT WOULD YOU DO WITH



A HOUSE DOWNPAYMENT?



1500 KIDS DANCE LESSONS?





BOOK ONE COUPLE A WEEK TO WITH YOUR TTC TOUR BRANDS COMMISSION*

52 WEEKS



Sell 104 pax

Book one couple a week across any 6 TTC Tour Brands



\$5,124

Average booking value



15%

Average agency commission



Commission*

*Visit TAP for full details.

#ONE Rewards Program

SELL THE PORTFOLIO, EARN FREE TRAVEL FASTER



TRAFALGAR

CONTRIBUTE TO YOUR REVENUE GOALS

FREE TRIP!



TRAVEL ADVISOR DISCOUNT PROGRAM

GET A FREE VACATION

GROSS SALES	ADVISOR DISCOUNT*	COMPANION DISCOUNT*
\$40,000 - \$75,000	25% DISCOUNT (up to \$1,250* in value)	
\$75,001 – \$150,000	50% DISCOUNT (up to \$2,500* in value)	25% DISCOUNT (up to \$1,250* in value)
\$150,001 – \$225,000	70% DISCOUNT (up to \$3,500* in value)	35% DISCOUNT (up to \$1,750* in value)
\$225,001+	100% DISCOUNT (up to \$5,000* in value)	50% DISCOUNT (up to \$2,500* in value)

*Visit TAP for full details.

TOURS FOR EVERY TASTE, PACE AND PLACE

LUXURY GOLD

The New Golden Age of Travel **INSIGHT VACATIONS**

Welcome to Premium Touring **BRENDAN** VACATIONS

Your Celtic Story Starts Here TRAFALGAR

Tour Differently.

costsaver.

ESSENTIALS BY US TAILORED BY YOU

contiki

TRAVEL TOGETHER

HIGH-END

Premium

Specialist

Value

BUDGET-SAVVY

NEXT-GEN











THE FINEST END-TO-END TRAVEL EXPERIENCE ALL THE SIGHTS AND INSIGHTS UP CLOSE & PERSONAL Taking you personally in Ireland & Scotland

The best way to plan, book and travel with real ease

THE MOST UNTOURY TOUR YOU'LL FIND

THE COMPLETE TRAVEL EXPERIENCE



TODAY'S SESSION



1. MEET OUR CUSTOMER

...and learn about their needs when it comes to a vacation

2. LEARN WHAT MAKES UP A TOUR

...discover what's included and the ease that tours offer your customers

3. DISCOVER OUR BRANDS

...and how we meet your customer needs on our award-winning brands

4. SEE OUR TOOLS

...and let us show you how we'll help you sell \$\$ and make 2025 your best year yet!

INTRODUCING TIAA



TINA'S TRAVEL NEEDS ARE.

Making the most of her time

Fueling her curiosity & need for knowledge

Value & quality



Ease, comfort and safety

Local culture

Social, people and camaraderie

Have the best time (but still cautious in today's world) HOW A TOUR MEETS HER NEEDS.

Making the most of her time

Expertly planned itineraries

Fueling her curiosity & need for knowledge

An expert guide every step of the way

Value & quality

Everything sorted, vetted and endorsed (and competitive \$)



Ease, comfort and safety

All logistics, bookings, tickets taken care of

Local culture

Access to locals and local insights

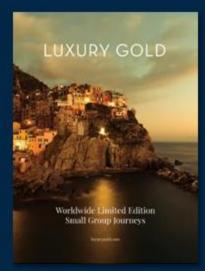
Social, people & camaraderie

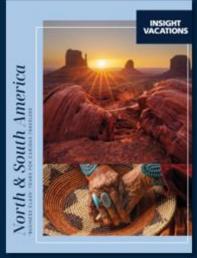
Traveling with like minded people

Have the best time (but still cautious in today's world)

The freedom to explore with the security a tour provides

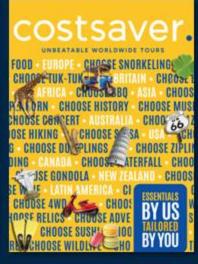
LOOK NO FURTHER THAN TTC TOUR BRANDS

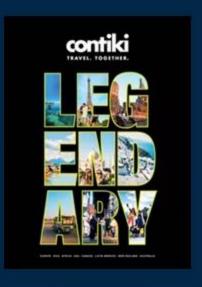
























THE TOURING EXPERTS



Touring refers to traveling to different places, usually for sightseeing or exploration, often by coach.

It typically involves visiting multiple destinations as part of a guided trip.

MacBook Pro

INCLUDED ON ALL TOURS (ANY BRAND)



EXPERT GUIDES





TOUR BRANDS

DRIVEN BY SERVICE

WE HAVE 750+ TOURS, 6 CONTINENTS, 70+ COUNTRIES



WE HAVE LOCALLY-BASED TOUR CREATORS



TOURING WITH TTC TOUR BRANDS





















WE'VE GOT LUXE TO BUDGET ACCOMMODATIONS

LUXURY GOLD

Mostly 5-star Hotels and Boutique Properties of an exceptional standard

INSIGHT VACATIONS

5&4-star hotels, Premium central properties & outstanding locations



Quality 4&3-star hotels on Value tours. 5&4-star hotels on Premium tours

TRAFALGAR

Quality 4&3 chain hotels mixed with unique, local Stays with Stories

costsaver.

COMFY CHAIN HOTELS

contiki

COMFY HOTELS, COOL & COZY HOSTELS + **EPIC SPECIAL STAYS**













Trusted partners include:















Trusted partners include:









Trusted partners include:













ibis

TRUSTED PARTNERS INCLUDE:









WE HAVE LUXE TO BUDGET ACCOMMODATIONS





WE'VE GOT FINE TO CASUAL DINING

LUXURY GOLD

High-End Dining Experiences **INSIGHT VACATIONS**

Premium Dining



Authentic dining

TRAFALGAR

Local, casual and value focus

costsaver.

ONLY ESSENTIAL MEALS INCLUDED

contiki

AUTHENTIC FOODIE EXPERIENCES, BEST SHARED



Acclaimed restaurants and highend culinary experiences including Michelin-star dining.

Meals accompanied by wine, beer, soft drinks, tea and coffee. Breakfast included daily. Elevated dining experiences in excellent establishments with an ever-changing seasonal focus.

Meals accompanied by wine, beer, soft drinks, tea and coffee. Breakfast included daily. Locally-owned restaurants, Be My Guest experiences & some hotel meals on Value tours. Upscale dining in top-rated restaurants and Dine Around choices on Premium tours. Breakfast included daily. Many meals in hotels and local restaurants. Exclusive Be My Guest Experience on every tour.

Many accompanied by local beverages. Breakfast included daily.



Choice Experiences incl. cooking classes, local feasts, food and wine tours... and more.

Many breakfasts included.



LOCAL COOKING CLASSES
& FOODIE TOURS,
CONTIKI CHEFS
AT EXCLUSIVE CONTIKI
PROPERTIES.

BREAKFAST INCLUDED ALMOST EVERY DAY.



WE HAVE FINE TO CASUAL DINING



WE HAVE ICONIC TO LOCAL EXPERIENCES – ALL TOURS









SO... WHAT'S INCLUDED WITH EACH BRAND?

LUXURY GOLD

All Sightseeing and Unique Experiences included (no Optional add ons)

INSIGHT VACATIONS

Mostly everything included (few Optional Experience add ons)



A blend of included and optional experiences

TRAFALGAR

A perfect mix of inclusions and Optional Experience add ons costsaver.

ESSENTIAL SIGHTSEEING INCLUDED. 1000+ CHOIGE EXPERIENCE ADD ONS

contiki

JUST THE RIGHT AMOUNT OF INCLUDED SIGHTS & FREE TIME ADD ONS







WE'VE GOT INDUSTRY LEADING EXPERTS

ALL TOURS

SUPPORTED BY

















WE HAVE BEST-IN-CLASS COACH TRANSPORT



...AND ADDITIONAL WAYS TO GET AROUND













WE HAVE A RANGE OF GROUP SIZES









WE HAVE TOURS FOR EVERY PACE...

GENERALLY A SLOWER PACE

MIX OF 2 & 3 NIGHT STOPS MANY DAYS START AFTER 9AM INSIGHT VACATIONS LUXURY GOLD.

SEE A LOT IN THE TIME YOU HAVE



...AND A RANGE OF WALKING LEVELS EACH DAY

LEISURELY

BALANCED

DYNAMIC







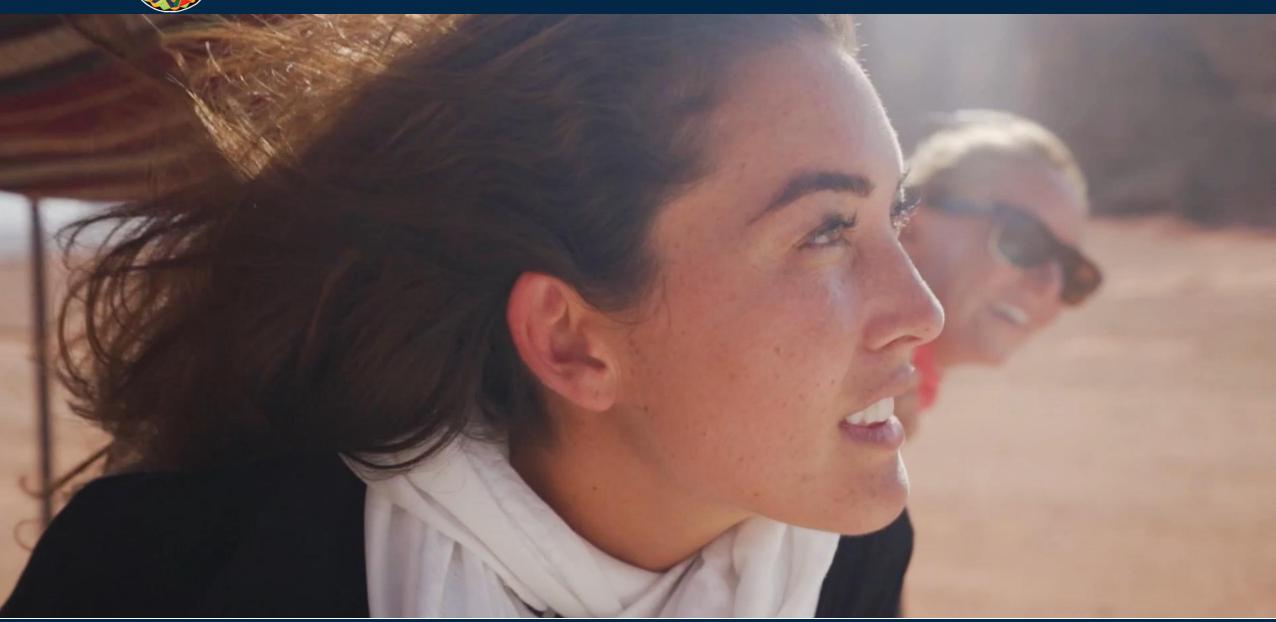
TYPICALLY 1-2 MILES OF WALKING PER DAY ON PRIMARILY FLAT SURFACES AND WITH SOME STAIRS.

TYPICALLY 1-3 MILES OF WALKING PER DAY, WHICH MAY INCLUDE SOME UNEVEN SURFACES SUCH AS STAIRS AND COBBLESTONES.

CAN FEATURE 4+ MILES OF WALKING ON SOME DAYS AND MAY INVOLVE SOME STEEP HILLS.



WE HAVE A ROBUST SUSTAINABILITY FOOTPRINT





WE HAVE TOURS FOR EVERY BUDGET

LUXURY GOLD

INSIGHT VACATIONS



TRAFALGAR

contiki

costsaver.

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SS













Everything Included (incl. all Sightseeing and Unique Experiences) Mostly Everything Included (few Optional Experiences add ons)

A blend of included and optional experiences

A perfect mix of inclusions and Optional add ons HEAPS OF EPIC INCLUSIONS AND OPTIONAL ADD ONS Essential sightseeing, and globally 1000+ Choice Experiences to book and pay for on tour

WE HAVE TINA COVERED

Making the most of her time

Expertly planned itineraries

Fuel her curiosity & need for knowledge

An expert guide every step of the way

Value & quality

Everything sorted, vetted and endorsed (and competitive \$)



Ease, comfort and safety

All logistics, bookings, tickets taken care of

Local culture

Access to locals and local insights

Social, people & camaraderie

Traveling with like minded people

Have the best time (but still cautious in today's world)

The freedom to explore with the security a tour provides

TINA, AT ANY GIVEN TIME, CAN TRAVEL WITH ANY BRAND

SECOND HONEYMOON

Celebrating 25 years of love.



WITH HER PARTNER

Relaxed starts, slow pace. Extra special unique experiences to celebrate and spoil themselves.

Happy to splurge as a oneoff celebration.

BUCKET LIST

Always dreamt to get up close to the history of Egypt.



SOLO

Mostly everything included to be sure to not miss out on anything.

Happy to pay a premium for the safety and security as a solo woman traveling to a foreign country.

FAMILY TIME

Moments to remember year after year



WITH HER SISTER

Prioritizing family, with the flexibility to choose a Value or Premium tour with plenty of inclusions, exciting optional experiences, at a price that fits.

Everything planned out and a trip for a variety of price points.



CONNECTION TIME

Special memories with Mom.



WITH HER MOTHER

Social & fun experiences – meeting other travellers and locals. A nice mix of inclusions for ease but enough time to also choose new experiences to do together.

A reliable and good quality trip that won't break the bank.

TRAFALGAR

50TH BIRTHDAY

Fun travel with the girls!



WITH HER GIRLFRIENDS

Option to travel with ease with her5 best friends from high school. Everyone though has varying interested so keen to have the option to flex to each day.

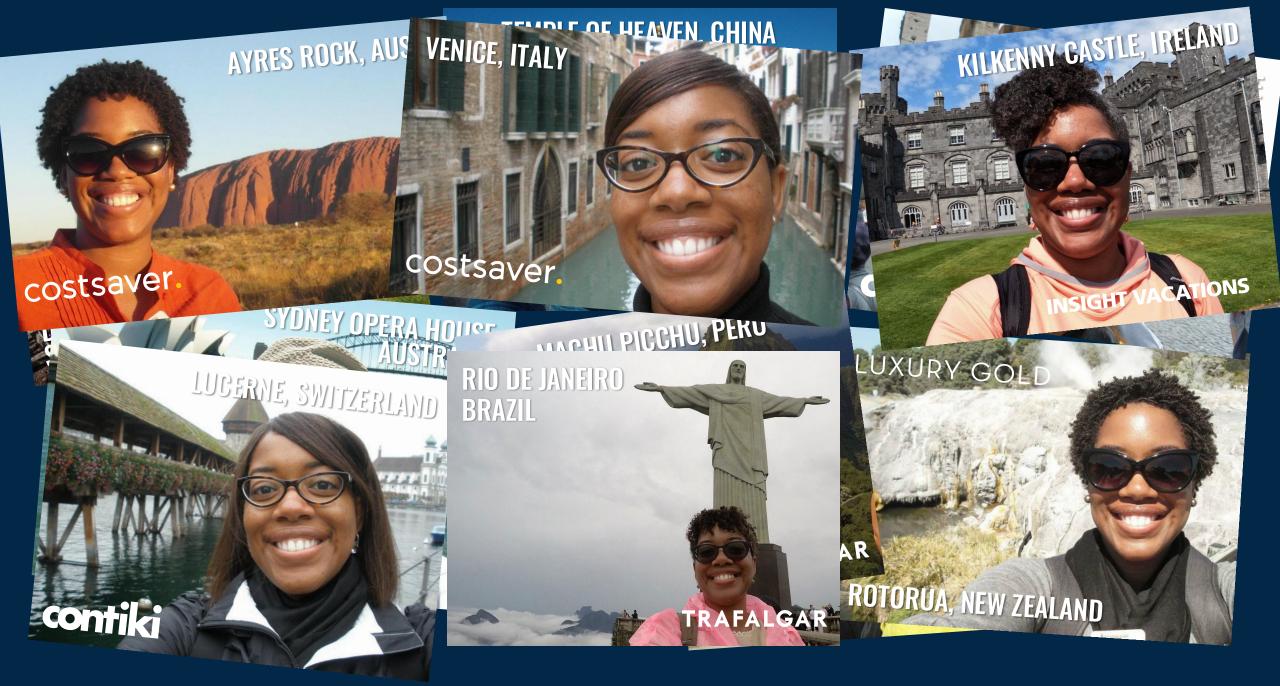
Everyone has a different financial situation so looking for something reliable and quality that won't leave anyone out. Pay for what you need and add what you want.

costsaver.

LUXURY GOLD

INSIGHT VACATIONS





TIPS FOR TINA... ASK HER-

Where are you traveling?

What is your **main reason** for traveling – are you **celebrating something special**?

Who are you traveling with?

How much would you like to be **included -vs- flexibility** for this tour?

What's your budget and preferred travel style?





TINA TOURER- YOUR CHEATSHEET

SHE IS...

Time Conscious

Curious and Knowledge seeking

Culture Enthusiast Prioritizes comfort, ease and Safety

Everything vetted and endorsed

Value and

Quality Driven

Social and Community Oriented



Travel like minded individuals

SHE LOVES...

Expertly planned itineraries

An expert guide every step of the way

Access to locals and local insights All the loaistics taken care of

SHE WILL CHOOSE THE RIGHT BRAND BASED ON...

Reason for travel (and who she's travelling with)

Needs and wants of tour inclusions

Budget and price point

LUXURY GOLD

HIGH END

22222

Mostly 5-star hotels

and boutique properties incl IHG,

Fairmont, Ritz-Carlton

Acclaimed Restaurants

incl. Michelin-star dining. Cooking

demonstrations and local favorites.

Aeals incl. wine, beer, soft drinks, tea

Before and After-hours access,

Personalize your day

Custom 'Business Class' Style

Up to 24 Guests

Tour in 'Business Class 'Style'

BRENDAN VACATIONS

Your Celtic Story Starts Here

222-222

4-star chain hotels and unique local stays. On Premium tours, 4 to 5-star properties in outstanding locations incl Marriott, Hilton

On Value tours, many meals in hotels, Be My Guest highlights and local restaurants. On Premium tours. meals in top rated restaurants, some in hotels and dine around choices On Value tours: Dive into Culture, Be My Guest, Stays with Stories. On Premium tours: Top Rated Highlights, Brendan Choice, Brendan Experiences

Custom coaches on Premium tours for smaller groups and more legroom

Premium tours up to 40 for Classic and up to 24 Guests on Small Groups

Ireland and Scotland - 28 Guided

TRAFALGAR

Tour Differently.

VALUE 222

Quality 483 chain hotels mixed with unique, local stays incl Sheraton, Hilton, Best Western

Many meals in hotels, some in local restaurants. Be My Guest highlight on every tour

Be My Guest, Stays with Stories

Luxury Mainstream Coaches

Up to 53 Guests

Worldwide 300 itineraries

costsaver.

ESSENTIALS BY US. TAILORED BY YOU

ON A BUDGET SS

Comfy Chain Hotels incl Holiday Inn, Crowne Plaza, Ibis

Many breakfasts in hotels included. Choice Experiences

incl. cooking classes, local feasts, food & wine tours & more

1000+ Choice Experiences

Luxury Mainstream Coaches.

Up to 53 Guests

Worldwide 80 itineraries

contiki TRAVEL TOGETHER

NEXT GEN 18-35 YEAR OLDS SSS

Comfy hotels, cool & cosy hostels + epic special stays incl Wakeup!, Ibis, Joe&Joe

Breakfast included almost every day. Local cooking classes & foodie tours. Contiki chefs at exclusive Contiki properties.

Epic included experiences + optional Free Time Add-Ons hand-picked by travel experts.

Luxury Mainstream Coaches, some running on HVO fuel in Europe.

Up to 53 Guests

Worldwide 350+ itineraries

The New Golden Age of Travel

CATEGORY/ PRICE POINT

ACCOMMODATION

EXPERIENCE **FXCLUSIVES**

TRANSPORT

GROUP SIZE

Worldwide 30 itineraries

INSIGHT VACATIONS

PREMIUM \$\$\$\$

5&4-star hotels & premium properties of outstanding location incl Melia, Marriott, Radisson

Top-Rated Restaurants

incl. dine- around choices, Dine -at home and few meals in hotels. Meals incl. wine, beer, soft drinks, tea and

Dine around, Dine at home, Insight Choice, Insightful Encounters

Custom 'Business Class' Style

Always Smaller Groups. Up to 24 Guests, or up to 40 Guests

Worldwide 80 itineraries

SPECIALIST (IRELAND & SCOTLAND)

On Value tours, a mix of quality 3 to

Authentic Dining

Best-in-Class coaches on all tours.

Value tours up to 53 Guests.



SIX BRANDS. **ONE REWARDS PROGRAM**

A lifetime of rewards is waiting



Applies to all 6 TTC Tour Brands Use on 750+ tours across 6 continents



Member's only pricing

Special always on discounts on tours



Priority access

Guess will be the first to find out about new tours & offers



Special recognitionFrom Travel Directors on their tours

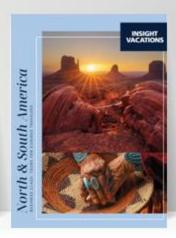


Earn unlimited travel credits

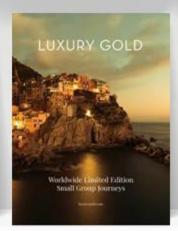
Our Referral Program for past guests

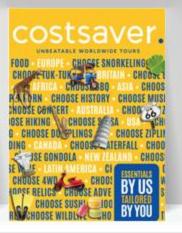














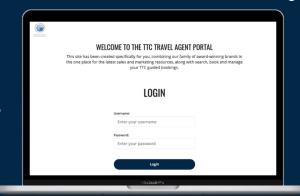
TOOLS AT YOUR FINGERTIPS

BRAND CHEATSHEET

TRAVEL AGENT PORTAL (TAP)

TTC AGENT ACADEMY BRAND TRAINING

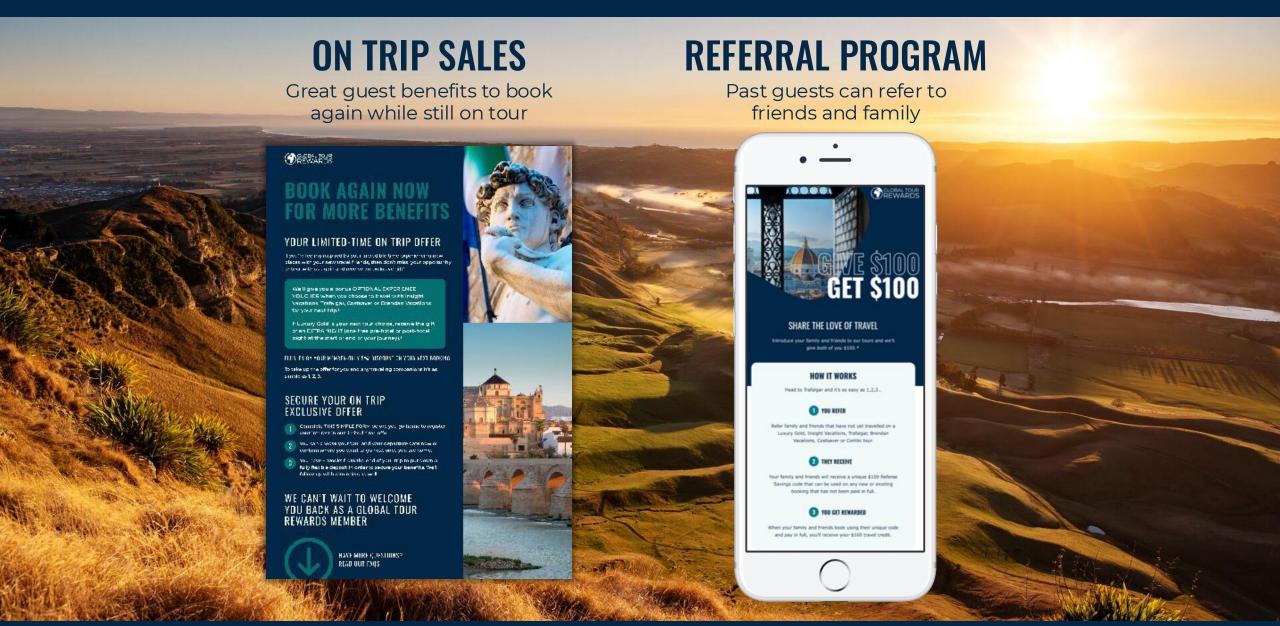
US! YOUR SALES MANAGERS







LESS WORK, MORE COMMISSION FOR YOU. HERE'S HOW...



SESSION RECAP



1. WE MET OUR CUSTOMER



...and learned their needs

2. WE LEARNED WHAT MAKES UP A TOUR



...and what's included and the ease that tours offer your customers

3. WE DISCOVERED TTC TOUR BRANDS



...and how we meet your customer needs on our award-winning brands

4. WE SHARED YOUR TOOLS



...and how we'll help you sell \$\$ and make 2025 your best year yet!

BOOK ONE COUPLE A WEEK TO WITH YOUR TTC TOUR BRANDS COMMISSION*

52 WEEKS



Sell 104 pax

Book one couple a week across any 6 TTC Tour Brands



\$5,124

Average booking value



15%

Average agency commission



= \$79,934 In TTC Tour Brands

Commission*

*Visit TAP for full details.

I KNOW WHAT I WOULD CHOSE...

